

0 0 0 0 0 0

(3661 TT)

## **Alchip Technologies**

### Investor Conference Meeting May 09<sup>th</sup>, 2023



## Safe Harbor Disclaimer



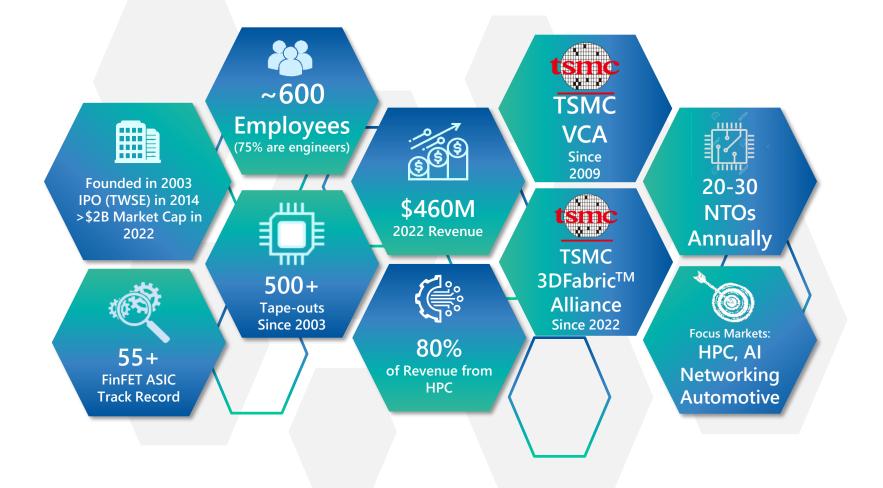
This presentation contains forward-looking statements, including statements about business outlook and strategy, and statements about historical results that may suggest trends for our business. These statements are based on estimates and information available to us at the time of this presentation and are not guarantees of future performance. Actual results could differ materially from our current expectations as result of many factors, including: our financial performance, including our net revenue, cost of revenue, operating expenses and ability to sustain profitability; our planned capital expenditures; our ability to expand our customer base; our ability to expand our product and service offerings; the impact of seasonality on our business; our ability to remediate the material weaknesses and significant deficiencies in our internal control over financial reporting; our ability to stay abreast of modified or new laws applying to our business; and our spending of the net proceeds from this offering. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.



- This meeting will be in English, If you need Chinse presentation slides, please go to MOPS to download the Chinese version
- Participants please write down your questions to host through Zoom's message function with your and your company name
- Please use the "raise hand" function through Zoom for the Q&A session, the host will unmuted you for your questions
- The video and audio content of this meeting will upload to MOPS (Market Observation Post System)

## **About Alchip**





## Message from CEO



- Record-Breaking Q1 Revenue & EPS
- Strong MP demand from HPC applications
- Great position on Leading-edge Business
- Geopolitical risk management

## 1Q23 Quarterly Income Statement alchip

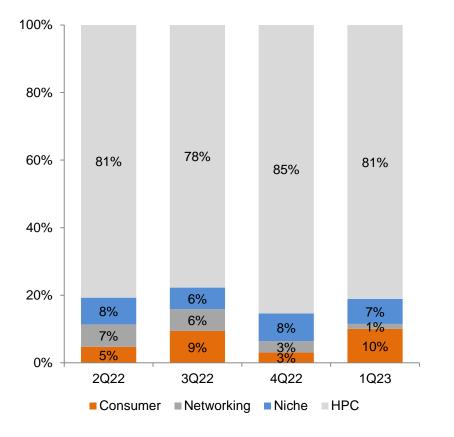
US\$'000	4Q22	1Q23	QoQ (%)	YoY(%)
Revenue	148,290	188,071	26.8	101.2
COGs	107,901	148,640	37.8	158.8
Gross Profit	40,389	39,431	-2.4	9.4
Op. Exp	20,362	18,498	-9.2	12.2
Op. Income	20,027	20,933	4.5	7.0
Non. Op.	1,829	3,055	67.0	328.1
Pre-Tax Profit	21,857	23,988	9.8	18.3
Income Tax	-5,427	-4,868	-10.3	14.5
Net income	16,430	19,120	16.4	19.3
EPS (NT\$)	7.15	8.09		

EPS is calculated on concurrent shares outstanding and FX

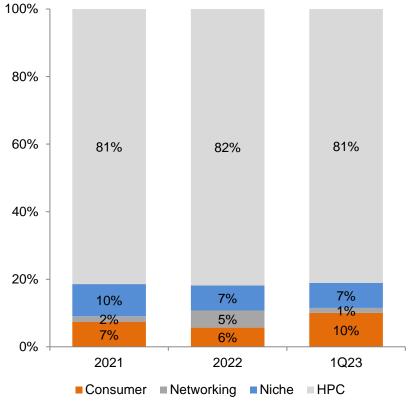
 $\widehat{}$ 

# Revenue Breakdown by Application alchip

#### Quarterly breakdown



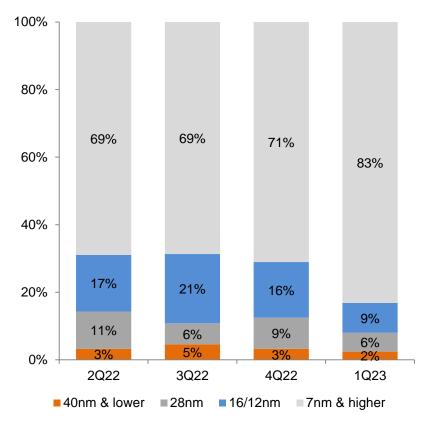
#### Yearly breakdown



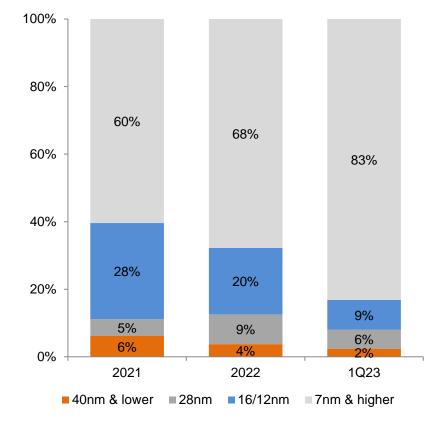
## **Revenue Mix by Process Node**



#### Quarterly breakdown



Yearly breakdown

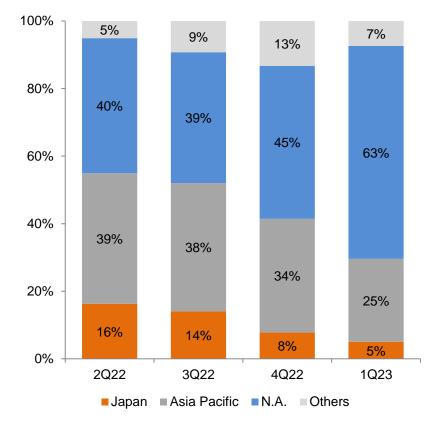


Advanced process node means 40nm or better

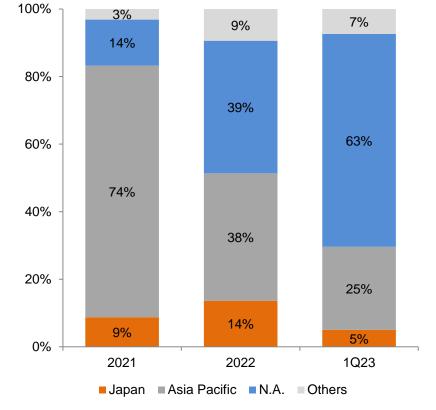
## **Revenue Breakdown by Region**



#### Quarterly breakdown



#### Yearly breakdown



## **1Q23 Business Review**



Revenue hiked as expected

- Contributed by soaring AI chips shipment to N.A. customer, 1Q23 revenue went 27% QoQ, and 101% YoY, respectively.
- Tight ABF substrate supply eases while getting full support of CoWoS capacity from vendors

Profit margin went down on low NRE contribution

- 1Q23 gross margin at 21% given the seasonal weakness of NRE sales
- NRE revenue accounted for less than 20% of total
- Non-op income came mainly from interest income and FX gains





## **Thanks!**

www.alchip.com