



(3661 TT)

# Alchip Technologies

Investor Conference Meeting

May 09<sup>th</sup>, 2023

Silicon Heart of  AI

The "AI" icon is a circular graphic with the letters "AI" inside. The circle is composed of several concentric lines, with the outermost line having small gaps, giving it a digital or network-like appearance.

# Safe Harbor Disclaimer



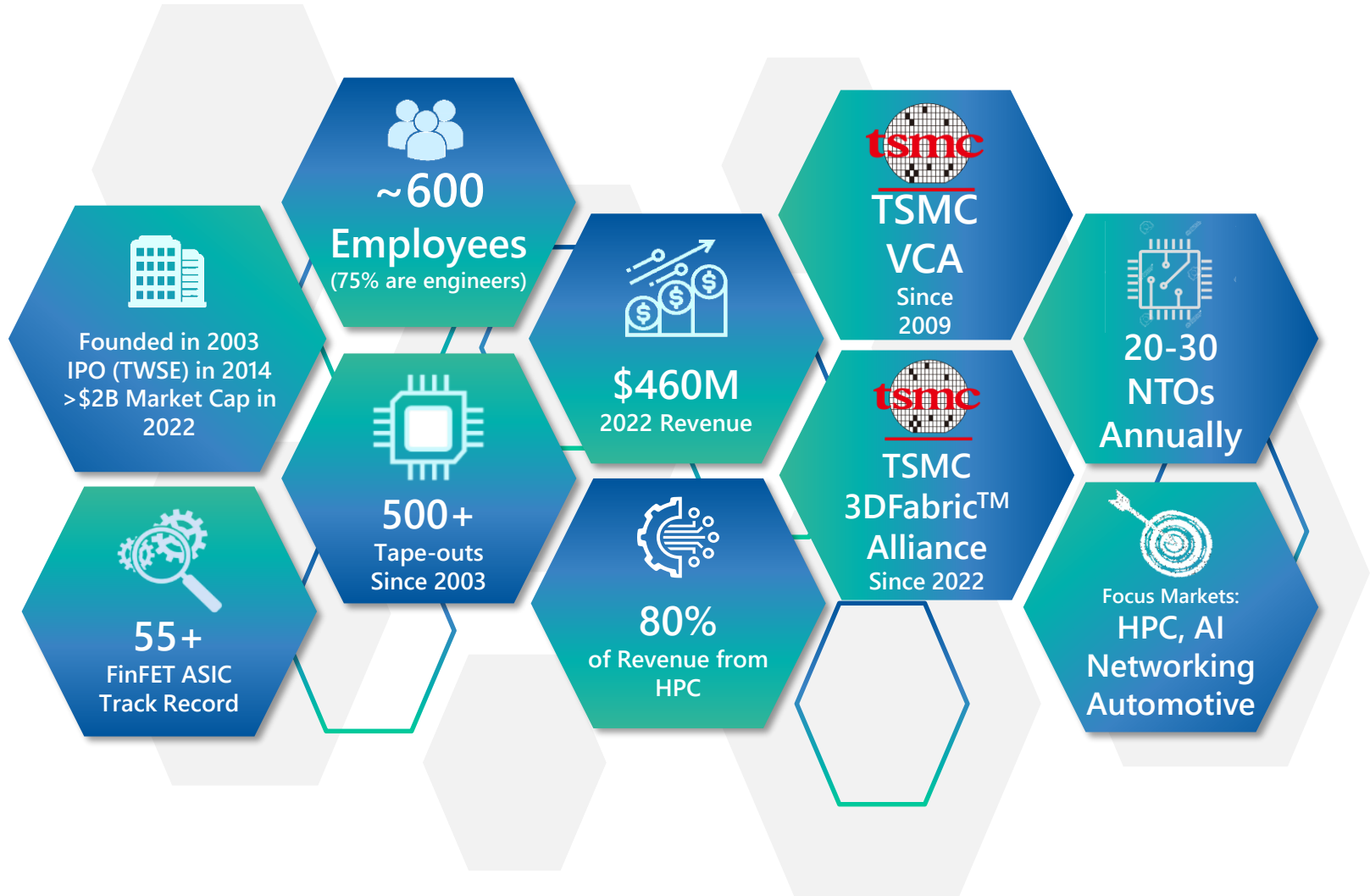
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- This meeting will be in English, If you need Chinese presentation slides, please go to MOPS to download the Chinese version
- Participants please write down your questions to host through Zoom's message function with your and your company name
- Please use the “raise hand” function through Zoom for the Q&A session, the host will unmuted you for your questions
- The video and audio content of this meeting will upload to MOPS (Market Observation Post System)

# About Alchip



# Message from CEO



- Record-Breaking Q1 Revenue & EPS
- Strong MP demand from HPC applications
- Great position on Leading-edge Business
- Geopolitical risk management

# 1Q23 Quarterly Income Statement

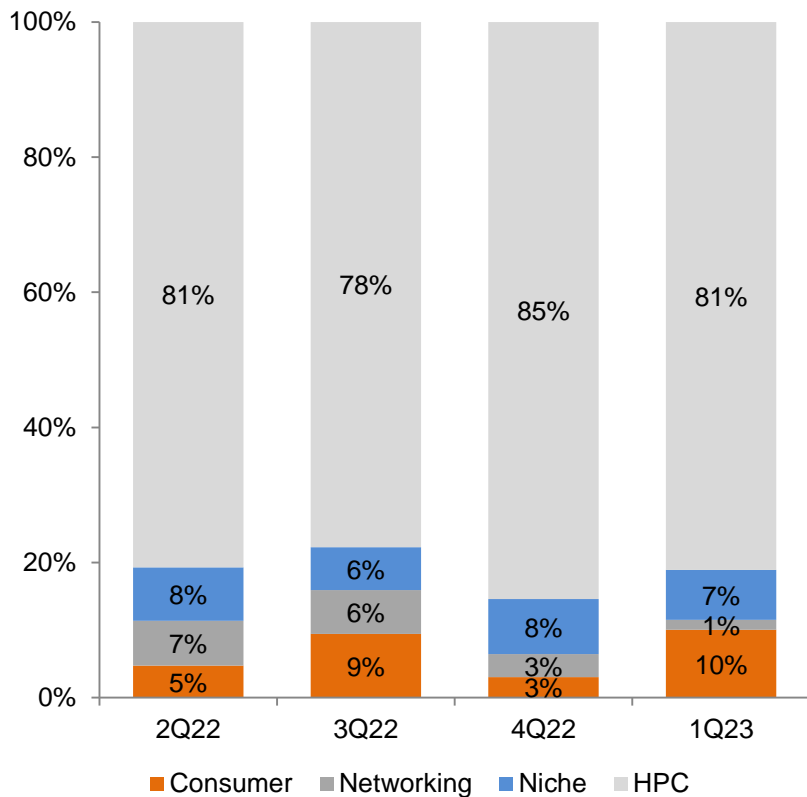


US\$'000	4Q22	1Q23	QoQ (%)	YoY(%)
Revenue	148,290	188,071	26.8	101.2
COGs	107,901	148,640	37.8	158.8
Gross Profit	40,389	39,431	-2.4	9.4
Op. Exp	20,362	18,498	-9.2	12.2
Op. Income	20,027	20,933	4.5	7.0
Non. Op.	1,829	3,055	67.0	328.1
Pre-Tax Profit	21,857	23,988	9.8	18.3
Income Tax	-5,427	-4,868	-10.3	14.5
Net income	16,430	19,120	16.4	19.3
EPS (NT\$)	7.15	8.09		

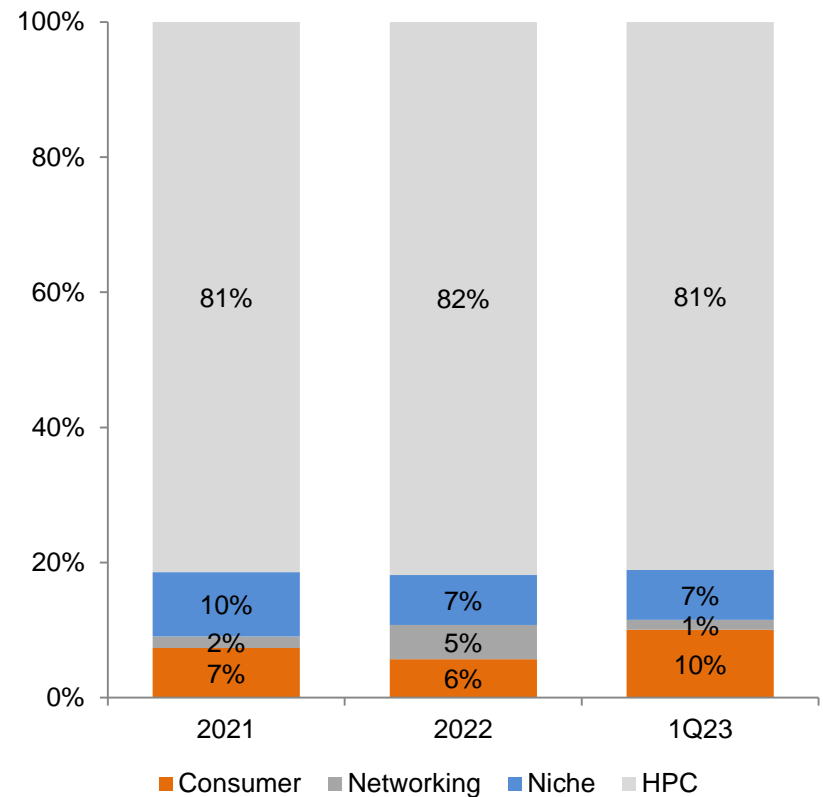
EPS is calculated on concurrent shares outstanding and FX

# Revenue Breakdown by Application

## Quarterly breakdown



## Yearly breakdown

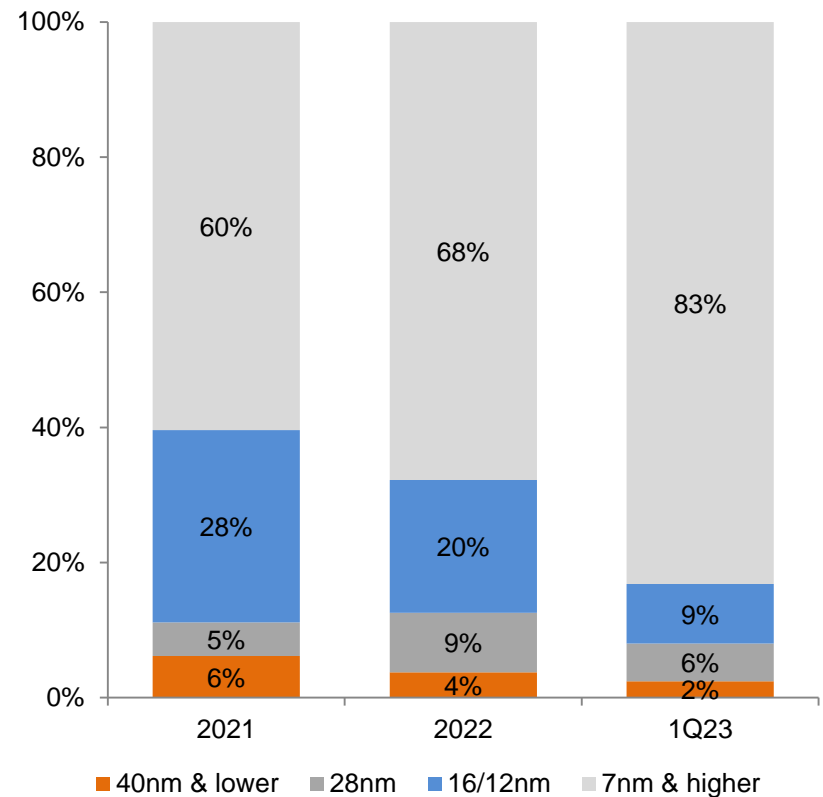
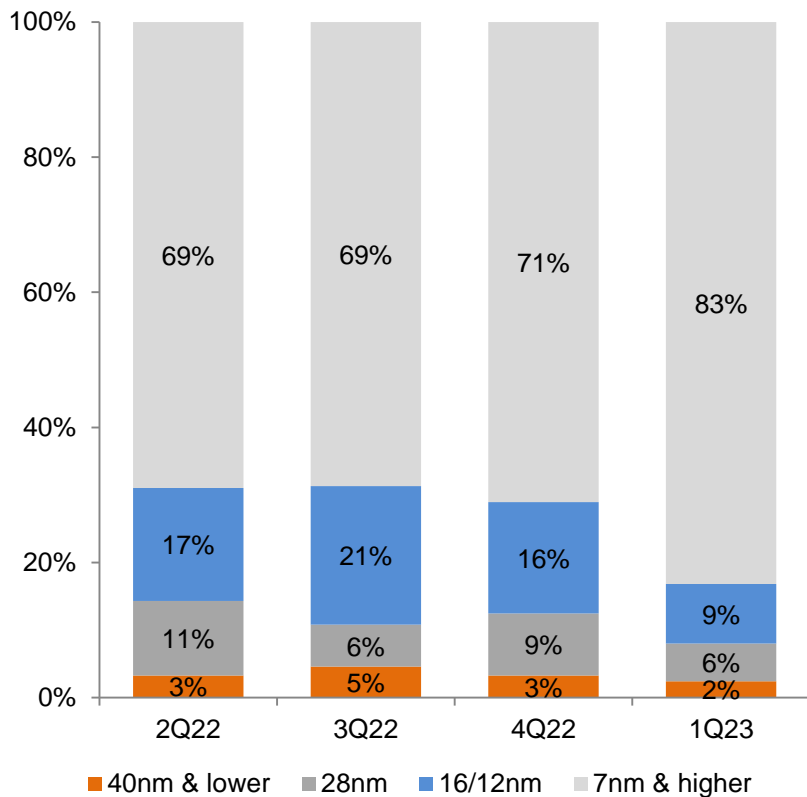


# Revenue Mix by Process Node



## Quarterly breakdown

## Yearly breakdown



Advanced process node means 40nm or better

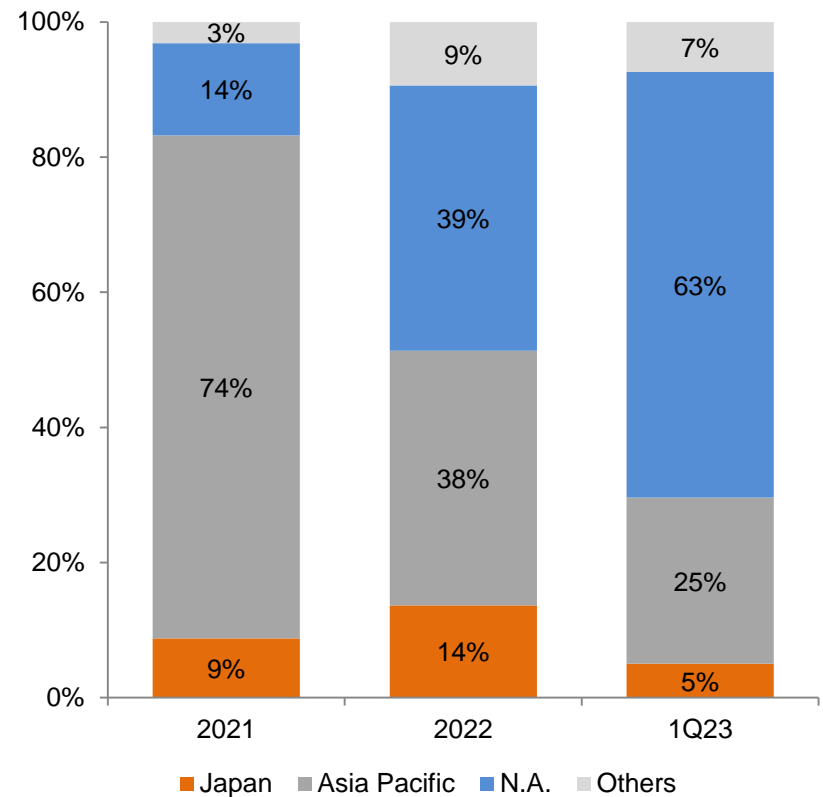
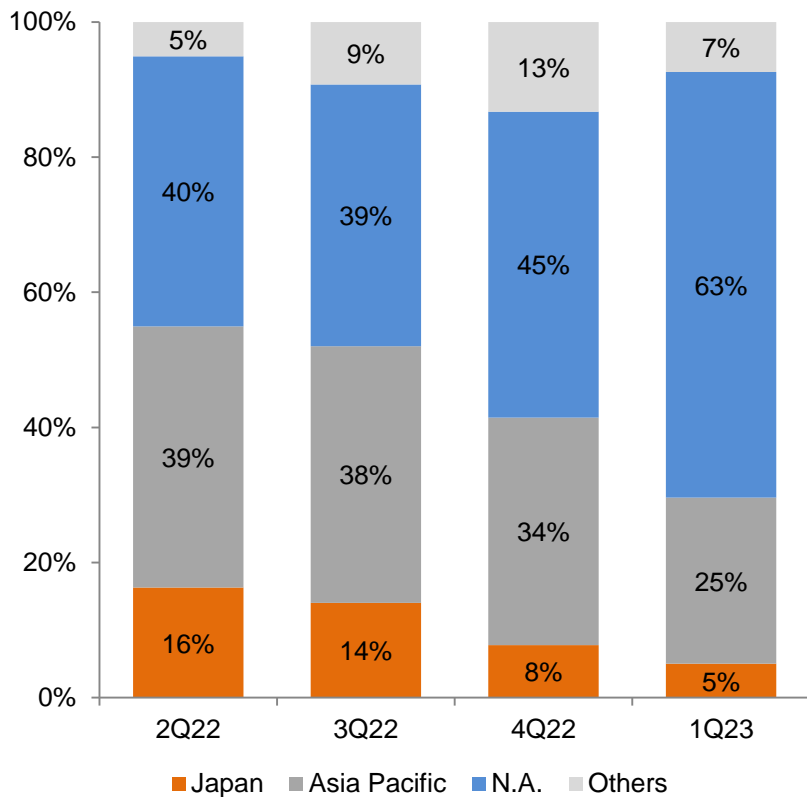


# Revenue Breakdown by Region



## Quarterly breakdown

## Yearly breakdown



# 1Q23 Business Review



## Revenue hiked as expected

- Contributed by soaring AI chips shipment to N.A. customer, 1Q23 revenue went 27% QoQ, and 101% YoY, respectively.
- Tight ABF substrate supply eases while getting full support of CoWoS capacity from vendors

## Profit margin went down on low NRE contribution

- 1Q23 gross margin at 21% given the seasonal weakness of NRE sales
- NRE revenue accounted for less than 20% of total
- Non-op income came mainly from interest income and FX gains



**Thanks!**

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