



(3661 TT)

Alchip Technologies

Investor Conference Meeting

Nov 2nd, 2023

Silicon Heart of  AI

The "AI" icon is a circular graphic with the letters "AI" inside. The circle is composed of several concentric lines, with the outermost line being a solid blue circle. The inner lines are dashed and form a pattern that suggests a signal or data flow.

Safe Harbor Disclaimer



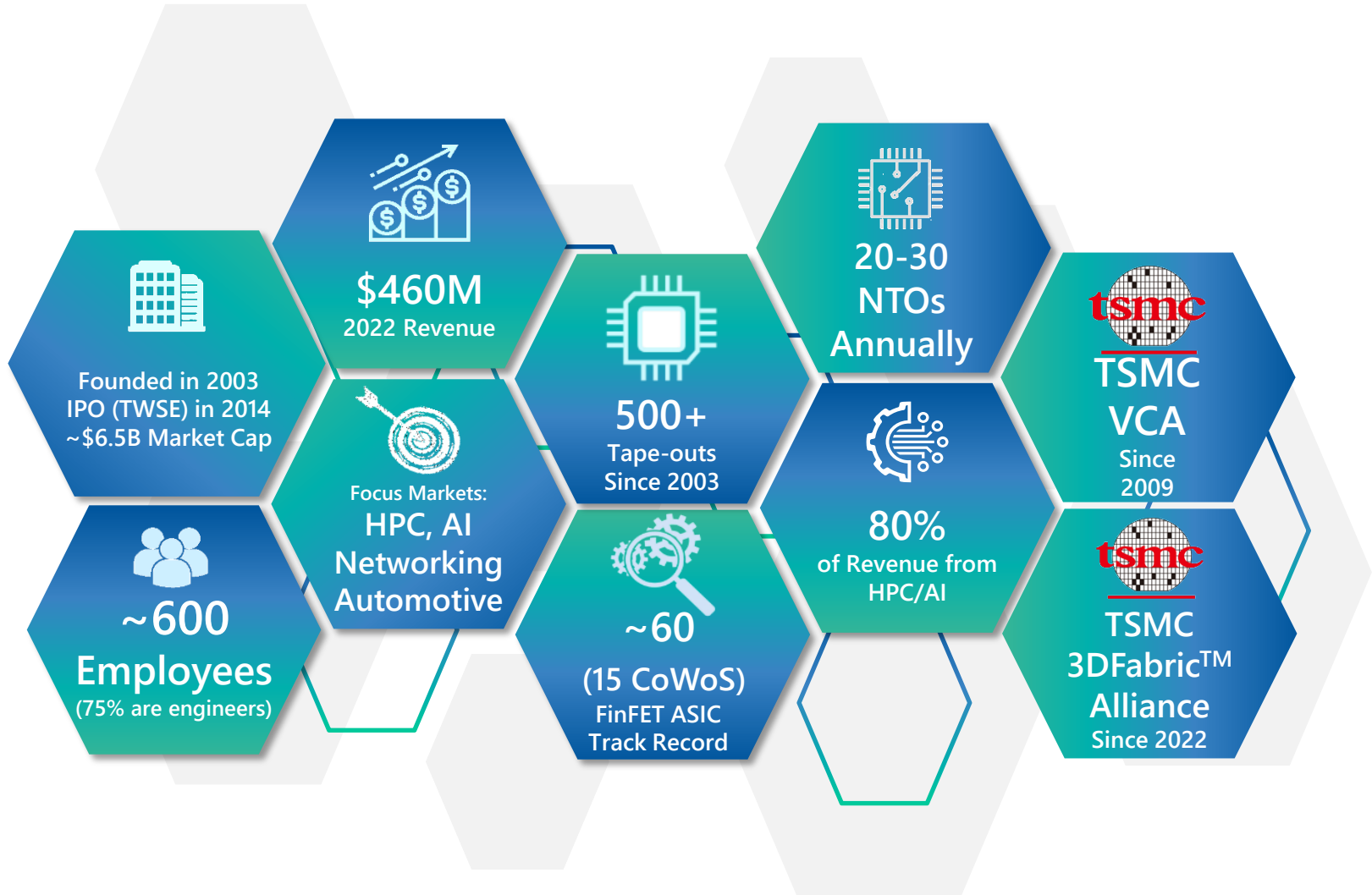
This presentation contains forward-looking statements, including statements about business outlook and strategy, and statements about historical results that may suggest trends for our business. These statements are based on estimates and information available to us at the time of this presentation and are not guarantees of future performance. Actual results could differ materially from our current expectations as result of many factors, including: our financial performance, including our net revenue, cost of revenue, operating expenses and ability to sustain profitability; our planned capital expenditures; our ability to expand our customer base; our ability to expand our product and service offerings; the impact of seasonality on our business; our ability to remediate the material weaknesses and significant deficiencies in our internal control over financial reporting; our ability to stay abreast of modified or new laws applying to our business; and our spending of the net proceeds from this offering. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.





- This meeting will be in English, If you need Chinese presentation slides, please go to MOPS to download the Chinese version
- Participants please write down your questions to host through Zoom's message function with your and your company name
- Please use the “raise hand” function through Zoom for the Q&A session, the host will unmuted you for your questions
- The video and audio content of this meeting will upload to MOPS (Market Observation Post System)

About Alchip



Message from CEO



- Q3 recap/summary
- Future business outlook
- Geopolitical risk management
- Conclusion

3Q23 Quarterly Income Statement

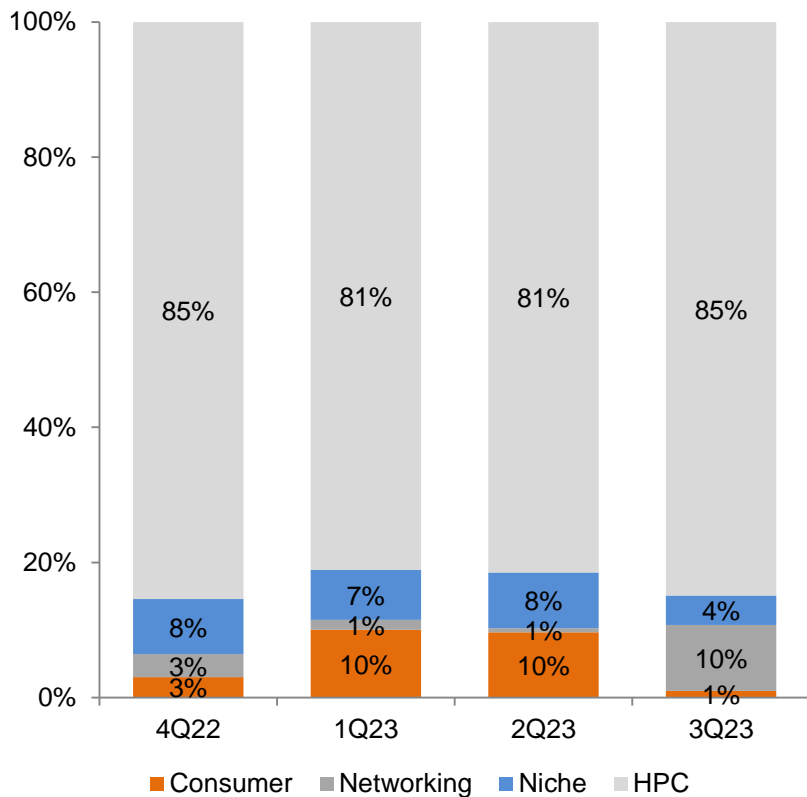


US\$'000	2Q23	3Q23	QoQ (%)	YoY(%)
Revenue	258,570	240,596	-7.0	104.7
COGs	203,383	183,434	-9.8	128.5
Gross Profit	55,187	57,162	3.6	153.4
Op. Exp	26,789	25,185	-6.0	35.1
Op. Income	28,399	31,978	12.6	71.6
Non. Op.	1,644	4,059	146.9	418.8
Pre-Tax Profit	30,042	36,036	20.0	85.6
Income Tax	-6,109	-7,946	30.1	63.8
Net income	23,933	28,090	17.4	92.9
EPS (NT\$)	10.16	12.03		

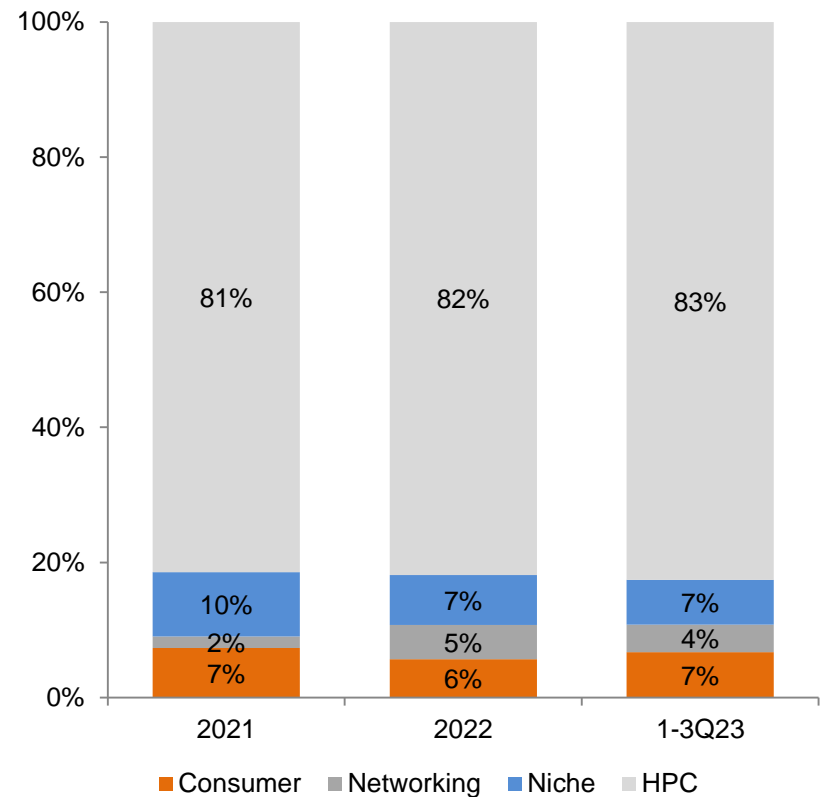
EPS is calculated on concurrent shares outstanding and FX

Revenue Breakdown by Application

Quarterly breakdown



Yearly breakdown

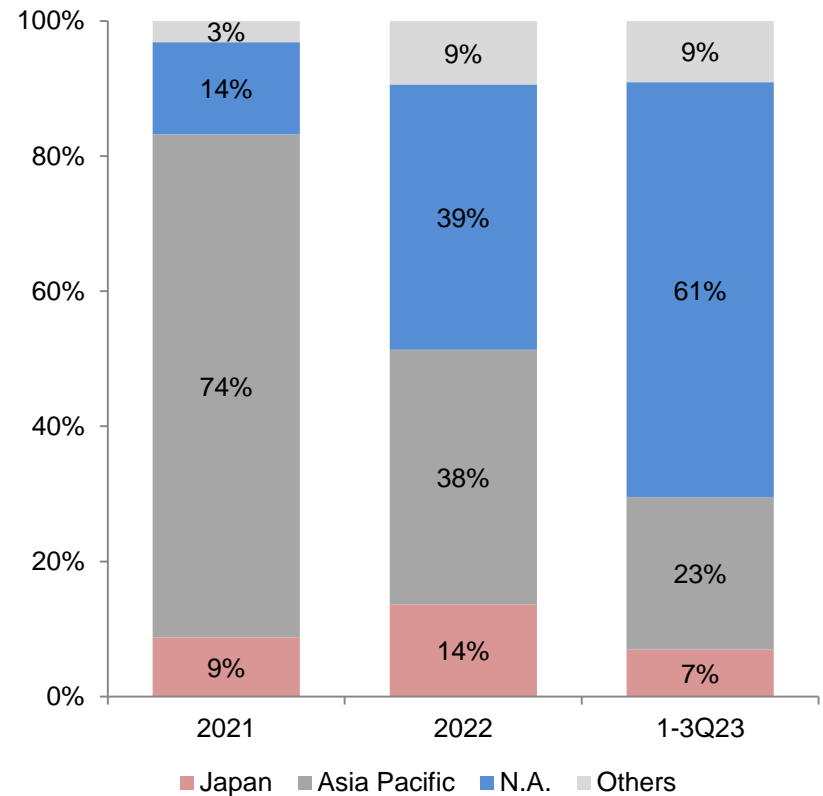
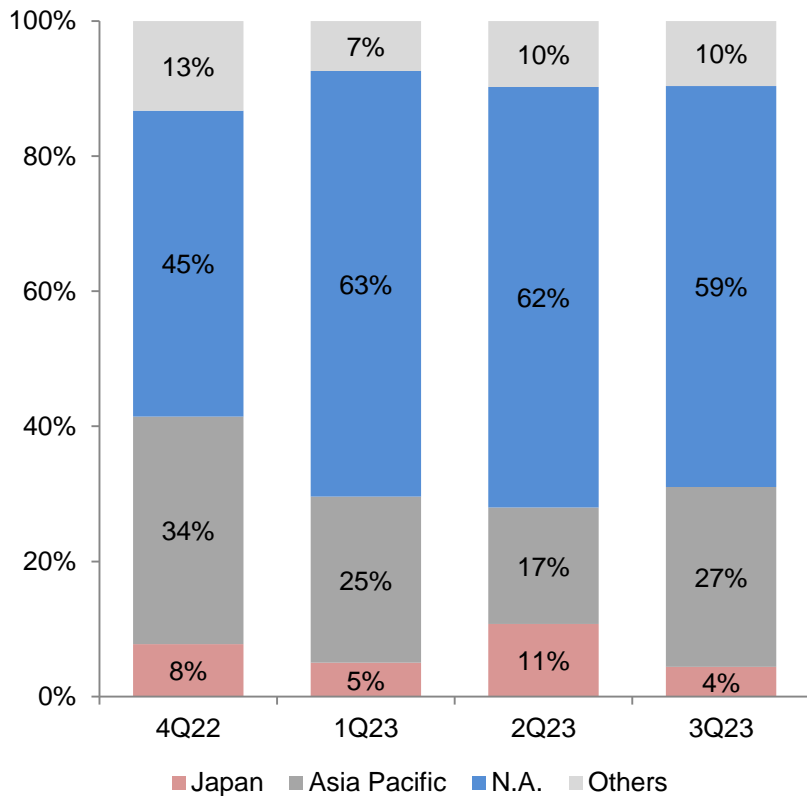


Revenue Breakdown by Region



Quarterly breakdown

Yearly breakdown

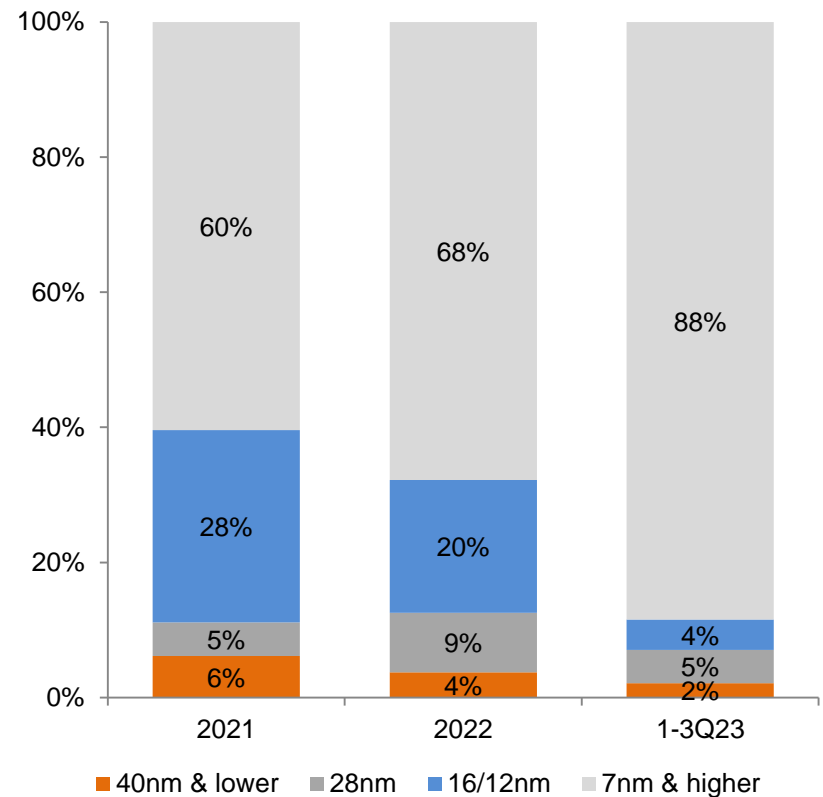
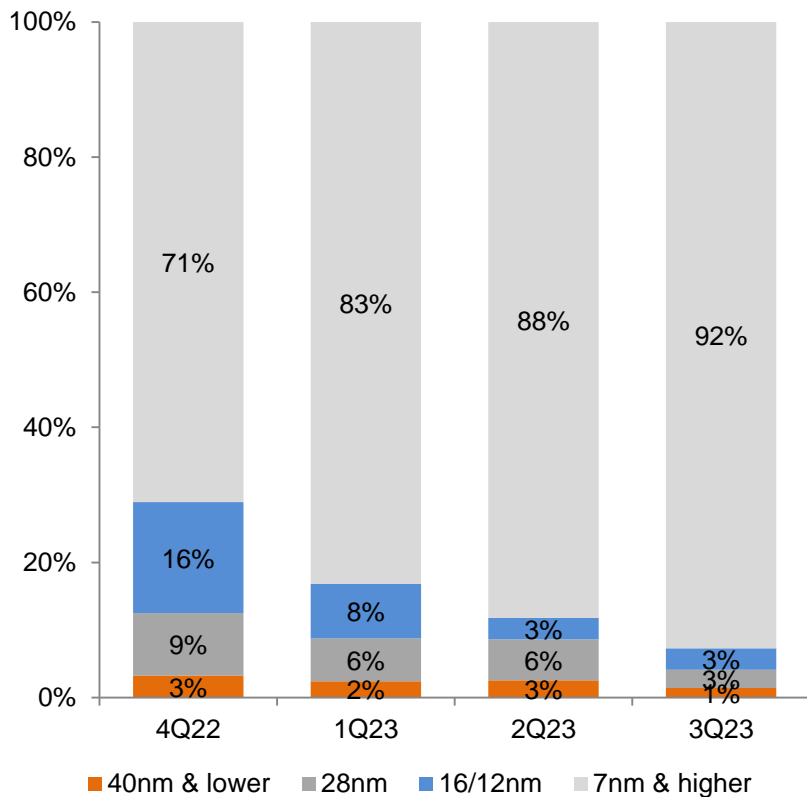


Revenue Mix by Process Node



Quarterly breakdown

Yearly breakdown



Advanced process node means 28nm or better

3Q23 Business Review



Revenue came inline with expected

- 3Q23 revenue came in mildly decline QoQ, meeting our expectations
- 3Q23 revenue hindered by 1) packaging engineering, and 2) high quarterly base of 2Q23

Profit margin recovered mildly

- 3Q23 gross margin came at 24%, mildly recovering from 21% in 2Q23 due to more favorable sales mix
- Operating margin improved quite a bit on company's operating leverage coupled with normalized opex in 3Q23
- Non-op income came in at US\$4M owing to the strong US dollars coupled with interest income



Thanks!

www.alchip.com

