We are looking for a full-time sales who can focus on completing a project efficiently and promptly.

Please send your resume to evelyn_hsiao@alchip.com if you are interesting in this position.

A candidate for a Sales is expected to:

Possessing strong ability to develop and build business engagements, comprehend and convey technical customer product requirements, have excellent customer management skills, and proven experience in negotiating and closing major business opportunities.

Education and Work Experience Requirements:

1. Bachelor's in computer engineering, electronics engineering, economy, or related field.
2. 10+ years experience as sales for System-on-Chip
3. Proven experience forecasting and achieving revenue goals
4. Ability in structuring, negotiating and closing contracts for IP and Design Services business
5. Experienced and knowledgeable of end-to-end chip SoC development methods is a strong plus
6. Experience in managing hardware development teams or projects is a strong plus
7. Experience with consumer, industrial, or automotive programs a strong plus
8. Excellent in person communication skills
9. Excellent written and verbal communication skills
10. Solid organizational skills
11. Multitasking skills
12. Leadership and Conflict resolution skills
13. Big-picture thinking and vision
14. Attention to detail