

(3661 TT)

# **Alchip Technologies**

**Investor Conference Meeting** 

November 1st, 2024



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This presentation contains forward-looking statements, including statements about business outlook and strategy, and statements about historical results that may suggest trends for our business. These statements are based on estimates and information available to us at the time of this presentation and are not guarantees of future performance. Actual results could differ materially from our current expectations as result of many factors, including: our financial performance, including our net revenue, cost of revenue, operating expenses and ability to sustain profitability; our planned capital expenditures; our ability to expand our customer base; our ability to expand our product and service offerings; the impact of seasonality on our business; our ability to remediate the material weaknesses and significant deficiencies in our internal control over financial reporting; our ability to stay abreast of modified or new laws applying to our business; and our spending of the net proceeds from this offering. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.

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- This meeting will be in English, If you need Chinse presentation slides, please go to MOPS to download the Chinese version
- Participants please write down your questions to host through Zoom's message function with your and your company name
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#### **About Alchip**





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# Message from CEO



- Q3 review
- Future business outlook
- Geopolitical risk management
- Conclusion

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# 3Q24 Quarterly Income Statement alchip



US\$'000	2Q24	3Q24	QoQ (%)	YoY (%)
Revenue	421,011	459,673	9.2	91.1
COGs	341,164	370,196	8.5	101.8
Gross Profit	79,847	89,477	12.1	56.5
Ор. Ехр	28,684	31,119	8.5	23.6
Op. Income	51,163	58,358	14.1	82.5
Non. Op.	10,337	11,296	9.3	178.3
Pre-Tax Profit	61,500	69,654	13.3	93.3
Income Tax	-12,244	-14,103	15.2	77.5
Net income	49,256	55,551	12.8	97.7
EPS (NT\$)	20.05	22.46		

EPS is calculated on concurrent shares outstanding and FX

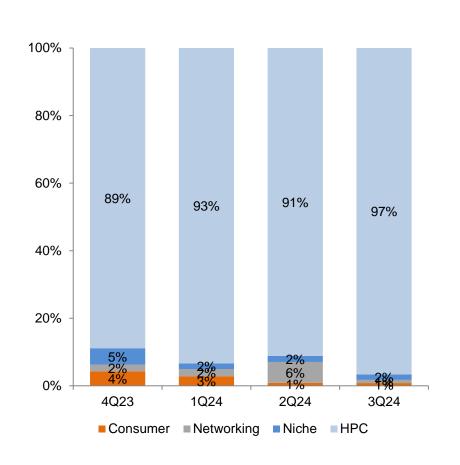
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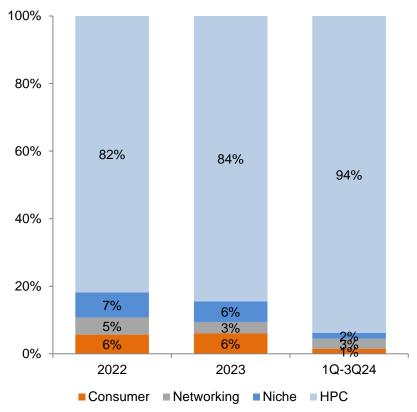
# Revenue Breakdown by Application alchip



#### Quarterly breakdown





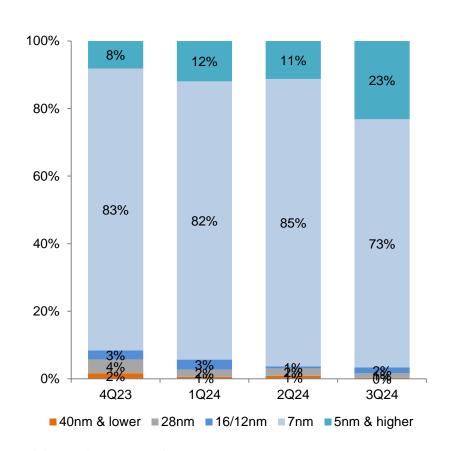


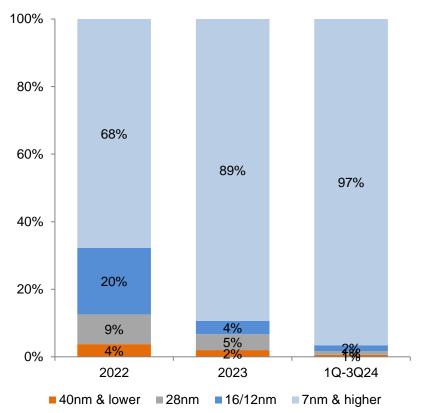
# Revenue Mix by Process Node



#### Quarterly breakdown

#### Yearly breakdown





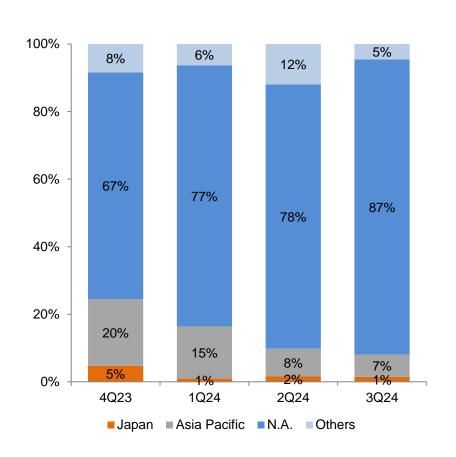
Advanced process node means 40nm or better

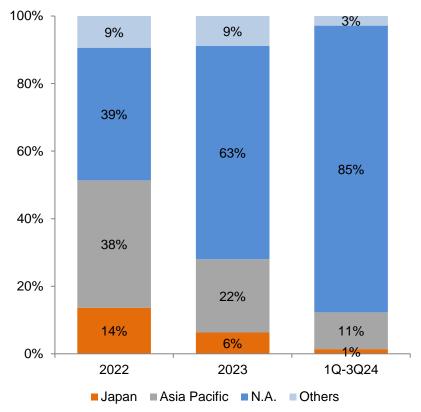
# Revenue Breakdown by Region



#### Quarterly breakdown

# Yearly breakdown





### **3Q24 Business Review**



### Record-high quarterly revenue and profits

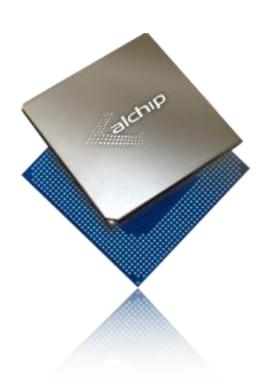
 Shipments of 7nm AI ASIC exceeded our previous expectation contributed record-high revenue

 Ramping up 5nm Al accelerator to NA IDM customer as another driver for the growth

## Profit hits record-high while gross margin slightly improved

3Q24 gross margin at 19.5% improved mildly from 2Q24
The slight gross margin improvement attributed to higher NRE revenue and slightly better production mix
Non-op income came mainly from interest income





Q&A

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